

# Funding opportunities through innovation

WORKSHOP: New technologies for agriculture & food industry



Felipe López Fidalgo, Catalonia Managing Director

Barcelona, 16 may 2019

**+30** Years of  
experience

**+240** Qualified  
professionals

**+8,000**  
Clients

**12**  
Own offices



12 own offices



12 Offices  
&  
30 Partners



- Headquarters & offices
- Partners & collaborators

**+400M€**

Current return for  
our clients

**+600**

Partners during the  
last 10 years



**+500**

Led projects

**33%**

Funded  
proposals

(European average: 11%)

# Main opportunities for innovation projects in Europe





**Social Challenge 2: Food security, sustainable agriculture and forestry, marine, maritime and inland water research and the bioeconomy**

**100%** for Research activities

**70%** for innovation activities (**Non-profit entities, 100%**)

**Minimum consortia of 3 partners from 3 different countries, with exceptions...**

**Topics very defined in Work Programmes.**



New funding opportunities  
to accelerate Speed To  
Market

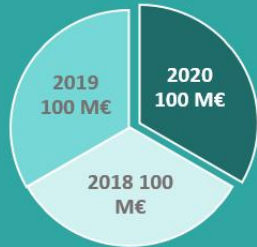
### When

November Opening date  
**7**

9 cut-off dates  
between 2018  
and 2020

February First cut-off date  
**21**

### Budget



Max. EC Contribution  
per project



### How

Consortium  
**3 up to 5**



Conditions  
At least 60% of  
project budget to  
partners from  
industry  
**Or**  
2-3 industry  
partners in the  
consortium

### For what?

**Faster go-to-market**





## CALLS FOR PROPOSALS

Traditional Projects

<b>17/06</b> Environment & Resource Efficiency	<b>19/06</b> Nature & Biodiversity	<b>12/09</b> Climate Action
--	--	-----------------------------------

Integrated Projects

**05/09**  
Environment &  
Climate Action

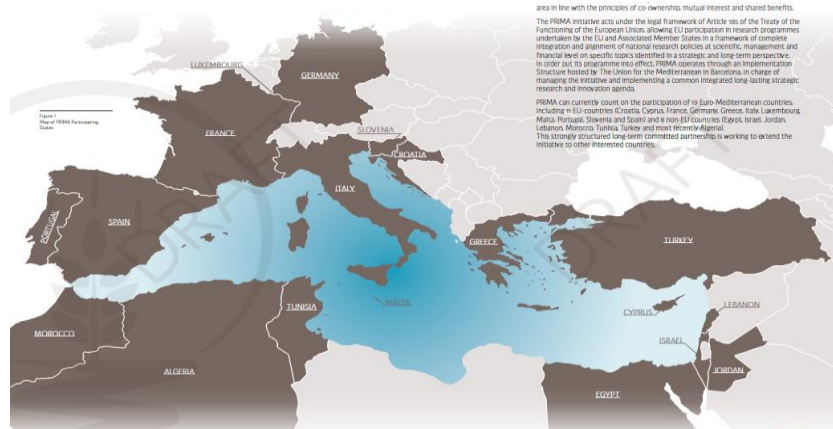


**Budget 2019**

<b>Environment</b>	<b>Climate action</b>
<b>413 M€</b>	<b>137 M€</b>



# Develop knowledge and common innovative solutions for **water management** and provision and **agro-food systems** in the Mediterranean region



- MANAGEMENT OF WATER**  
Integrated and sustainable management of water for arid and semi-arid Mediterranean areas
- FARMING SYSTEMS**  
Sustainable farming systems under Mediterranean environmental constraints
- AGRO-FOOD VALUE CHAIN**  
Sustainable Mediterranean agro-food value chain for regional and local development.

## International technology cooperation

**EUREKA**   
innovation across borders

  
eurostars™

  
BILATERAL

  
UNILATERAL

IBER  EKA



**Cooperative  
projects**

**Bottom up scheme**

**Open topic**

**Several cut-off dates per year**

**The best conditions in  
the history for the  
Spanish companies by  
CDTI**

**30-33%**

**TNR**

Additional incentives for your RD&I activities are promoted by governments across europe through different forms of tax relief



SPAIN

Agencia Tributaria

R&D expenditure

Up to  
**42%**



**17%**  
by exclusive  
personnel to R+D

TI expenditure

**12 %**

Cash-back  
Bonifications to social security  
Patent Box



## Felipe López Fidalgo

[flopez@zabala.es](mailto:flopez@zabala.es)

Torre Inbisa. Plaza Europa, 9-11 – 15<sup>a</sup> planta

E-08908 Hospitalet de Llobregat (Barcelona) - Spain

T: (+34) 93 2725734



Newsletter



[www.zabala.es](http://www.zabala.es)



[@Zabala\\_IC](https://twitter.com/Zabala_IC)



[www.linkedin.com/company/zabala-innovation-consulting-s-a-/](https://www.linkedin.com/company/zabala-innovation-consulting-s-a-/)