



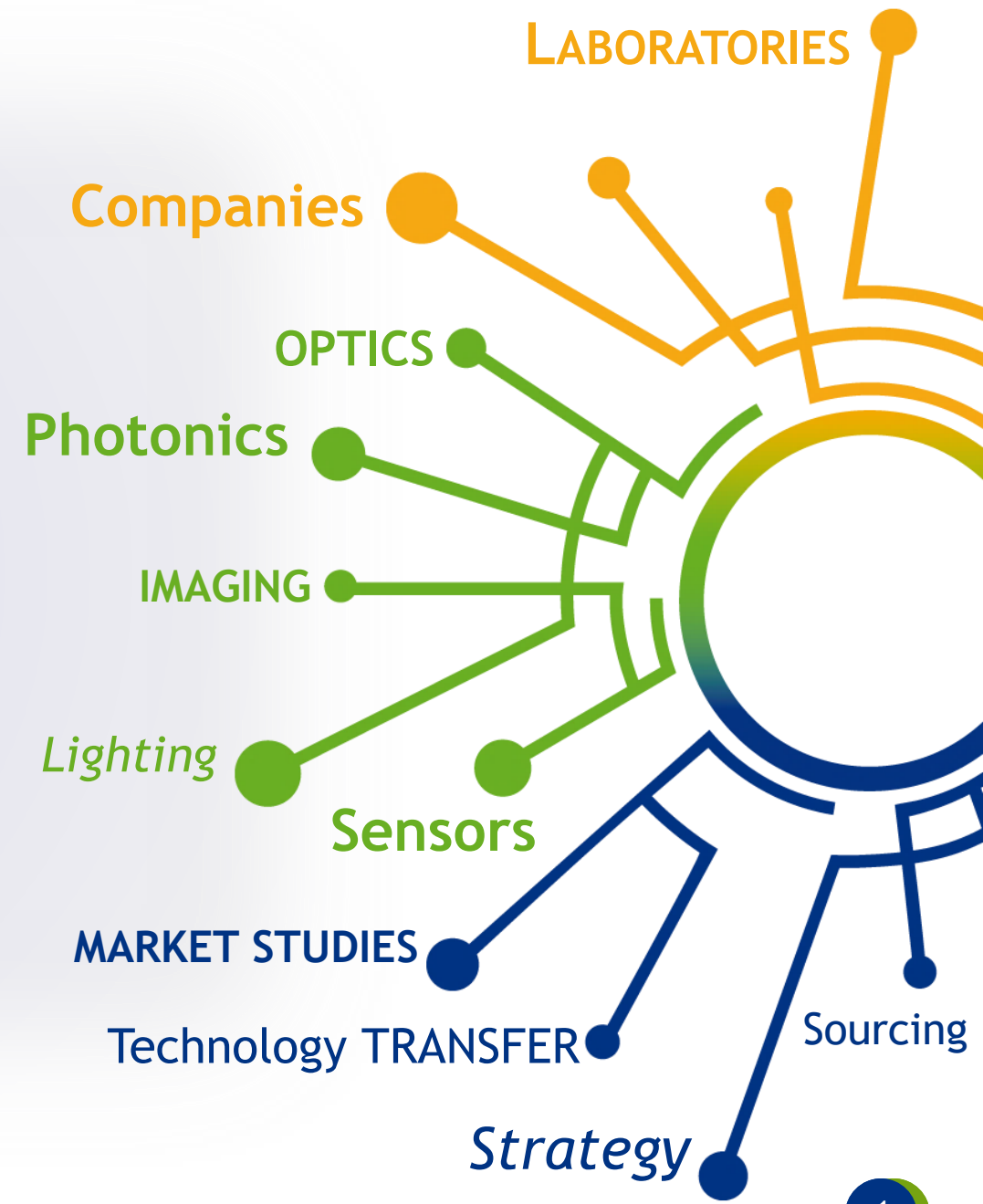
Exploration of photonics markets

Tech4Food Workshop

Paris, 17th October 2019

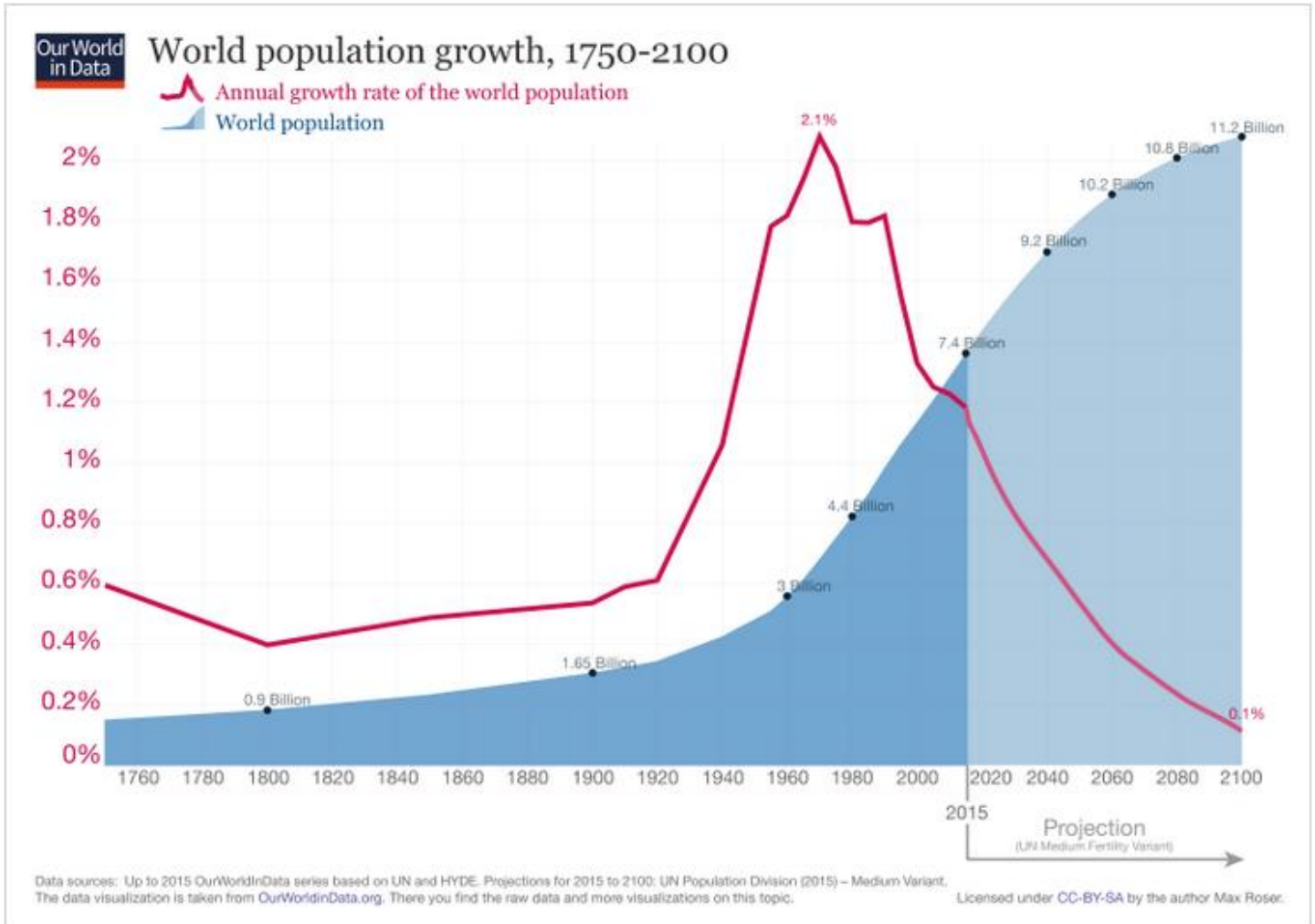
Photonics : an enabler for
Precision Agriculture

www.tematys.com - info@tematys.com



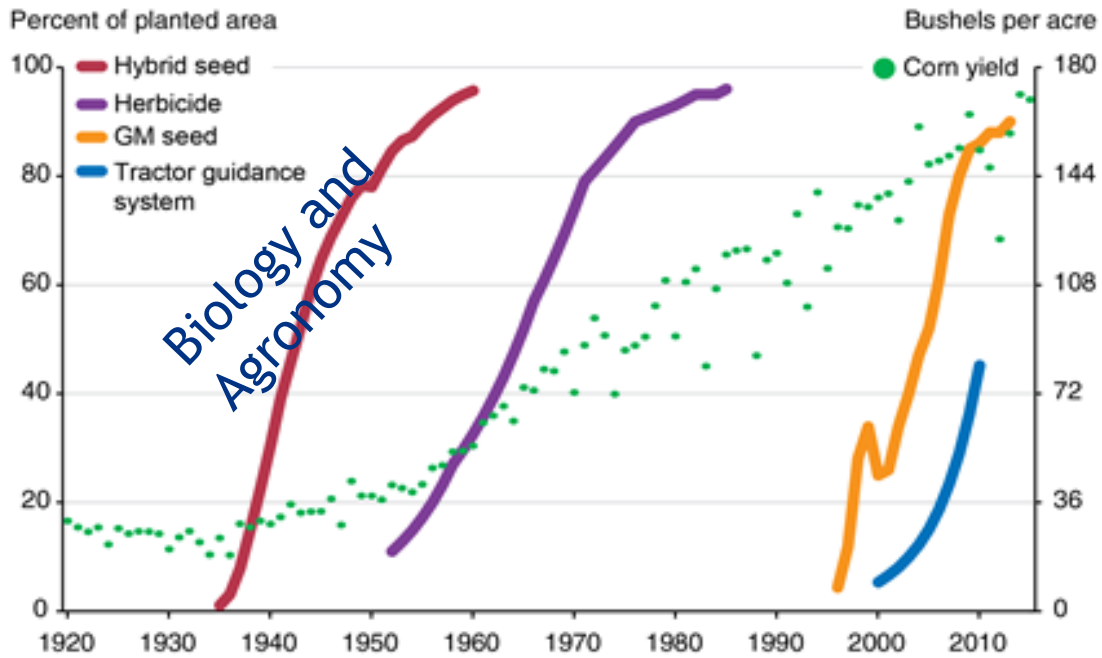
Good news : The worst is behind us

- Continuous growth of world population along the century - (9,8B in 2050, 11,2B in 2100)
- 70M inhabitants more per year - a new France to feed each year
- Slower rate since the 70's



From Biology to IT tools to optimise yield

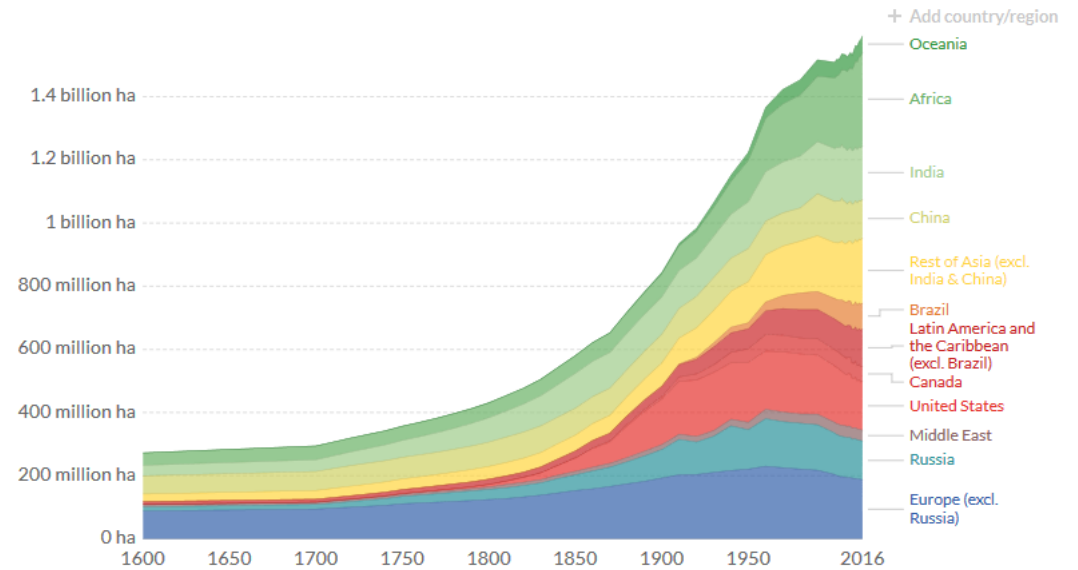
Effect on corn yields as different innovations become adopted, 1920-2014



Note: GM = genetically modified.
 Source: USDA, Economic Research Service analysis using data from the National Agricultural Statistical Service, Agricultural Statistics yearbook and the Agricultural Resource Management Survey.

Cropland use over the long-term

Total cropland area, measured in hectares. Cropland refers to the area defined by the UN Food and Agricultural Organization (FAO) as 'arable land and permanent crops'.

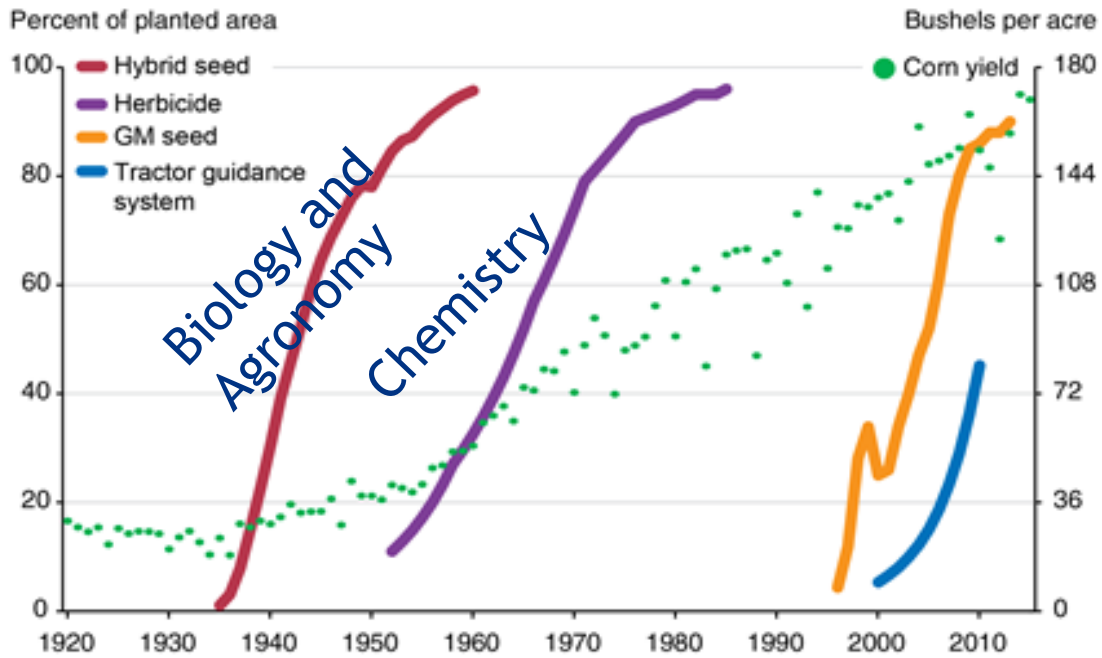


Source: History Database of the Global Environment (2017)

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From Biology to IT tools to optimise yield

Effect on corn yields as different innovations become adopted, 1920-2014

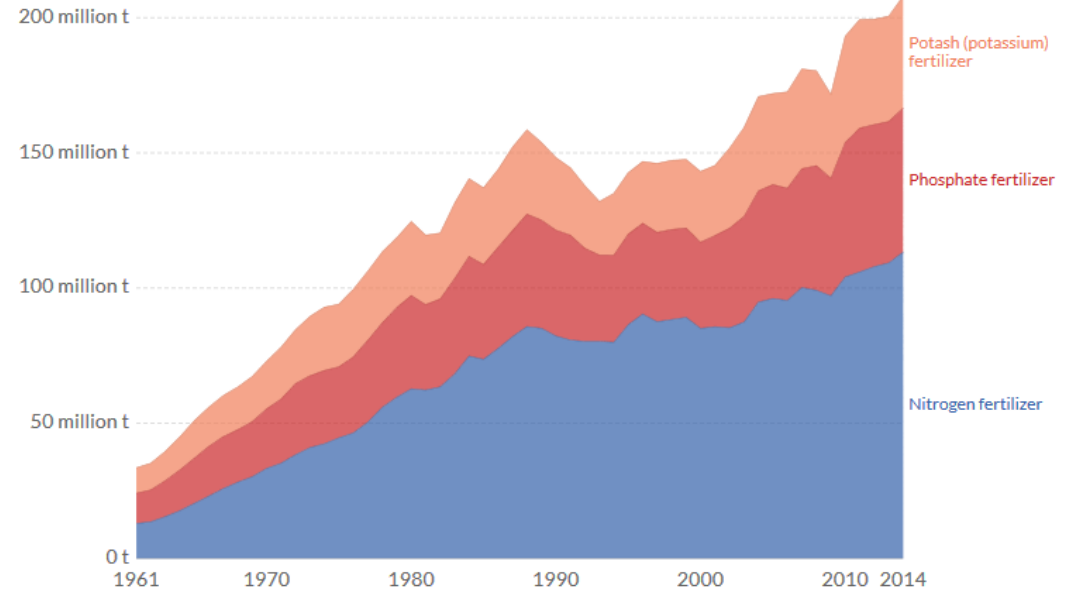


Note: GM = genetically modified.

Source: USDA, Economic Research Service analysis using data from the National Agricultural Statistical Service, Agricultural Statistics yearbook and the Agricultural Resource Management Survey.

Total fertilizer production by nutrient, World

Total fertilizer production by nutrient type (nitrogen, phosphate and potash/potassium), measured in tonnes per year.

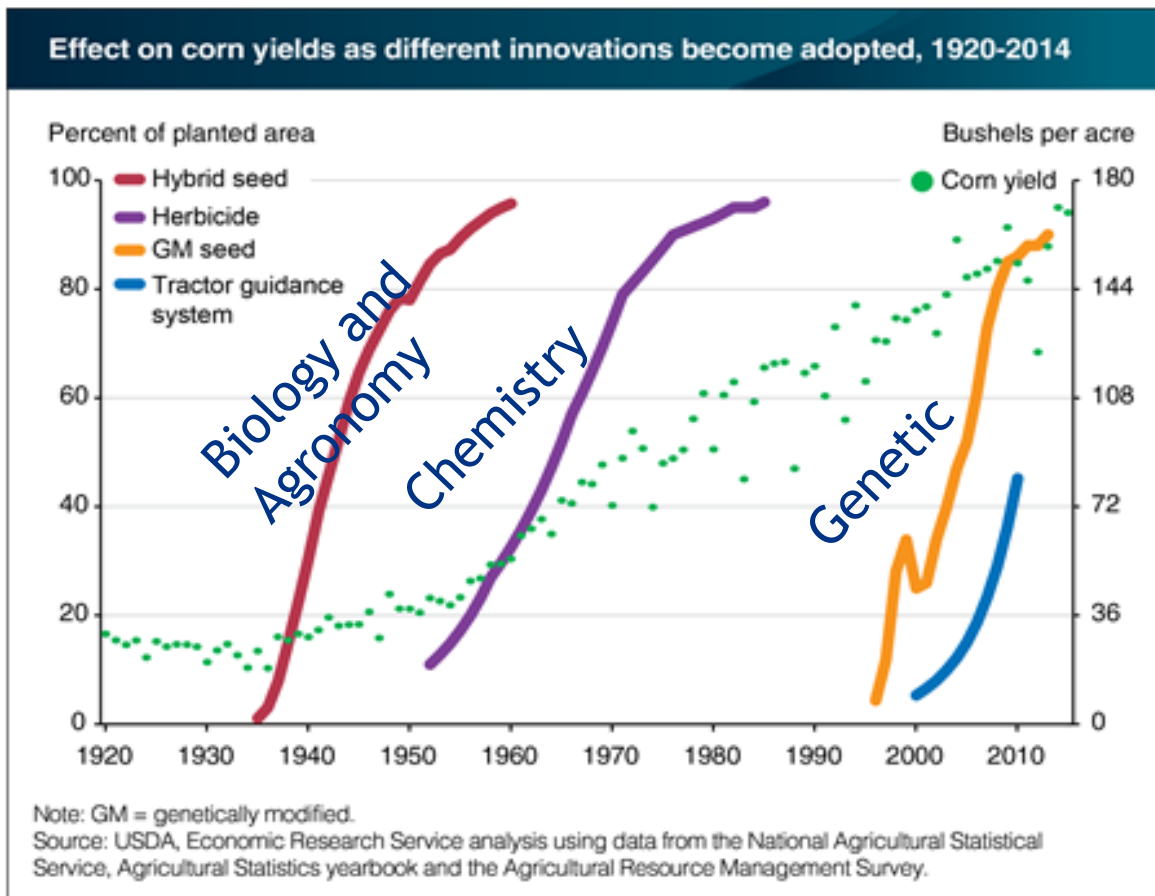


Source: UN Food and Agricultural Organization (FAO)

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From Biology to IT tools to optimise yield

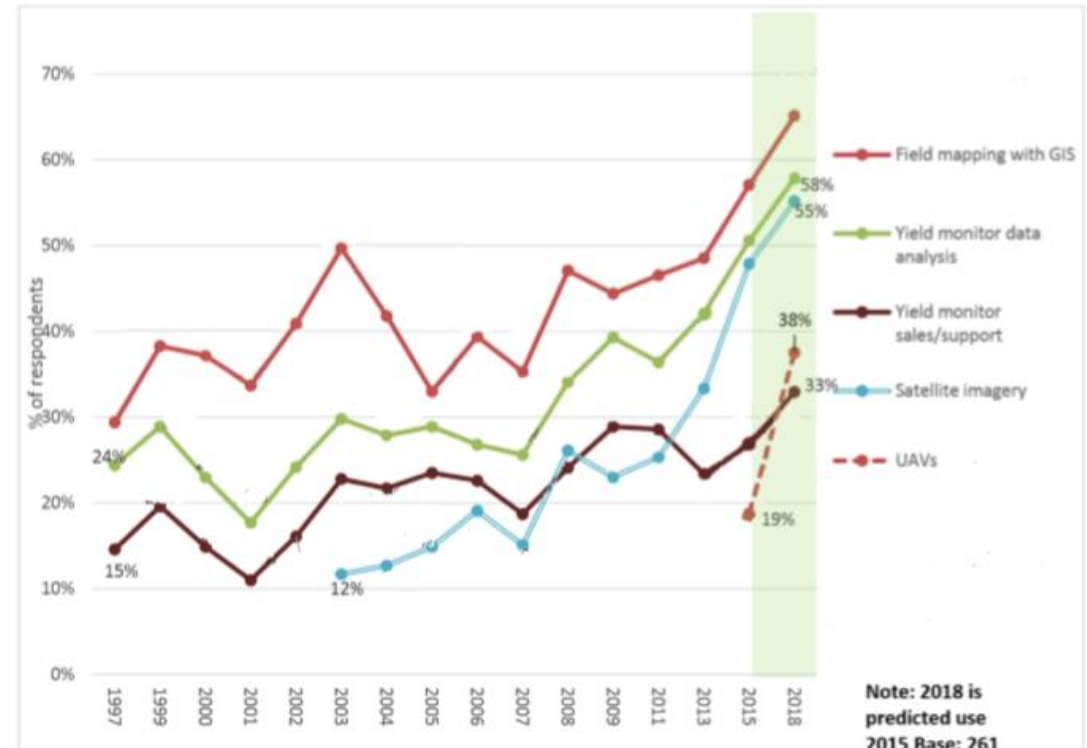
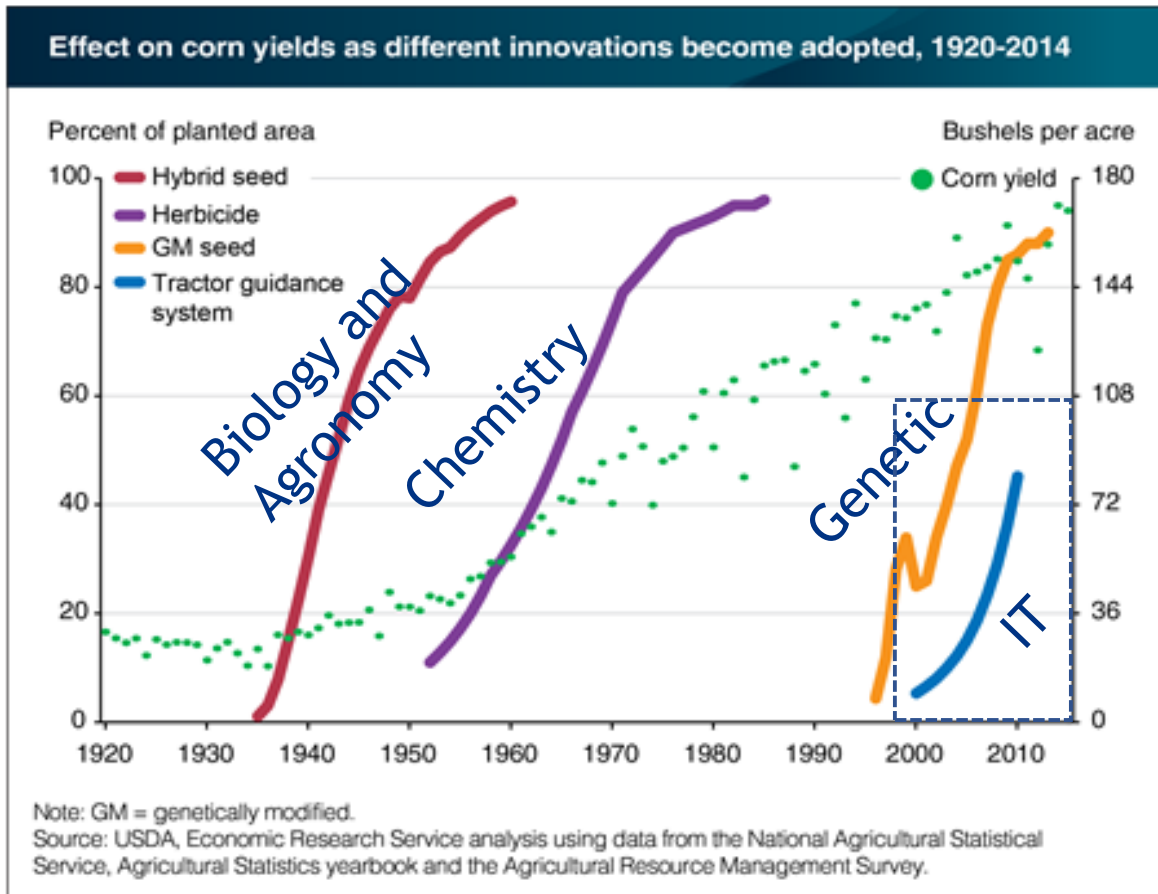


"Ninety percent of the world's food is derived from just 15 plant and 8 animal species."

"Biodiversity - and especially the maintenance of wild relatives of domesticated species - is essential to sustainable agriculture."

75% of the genetic diversity of crop plants has been lost in the past century.

From Biology to IT tools to optimise yield



Precision agriculture deployment in USA since 1997 (Source : Croplife report 2015, Purdue University)

Systemic Cascade Impact



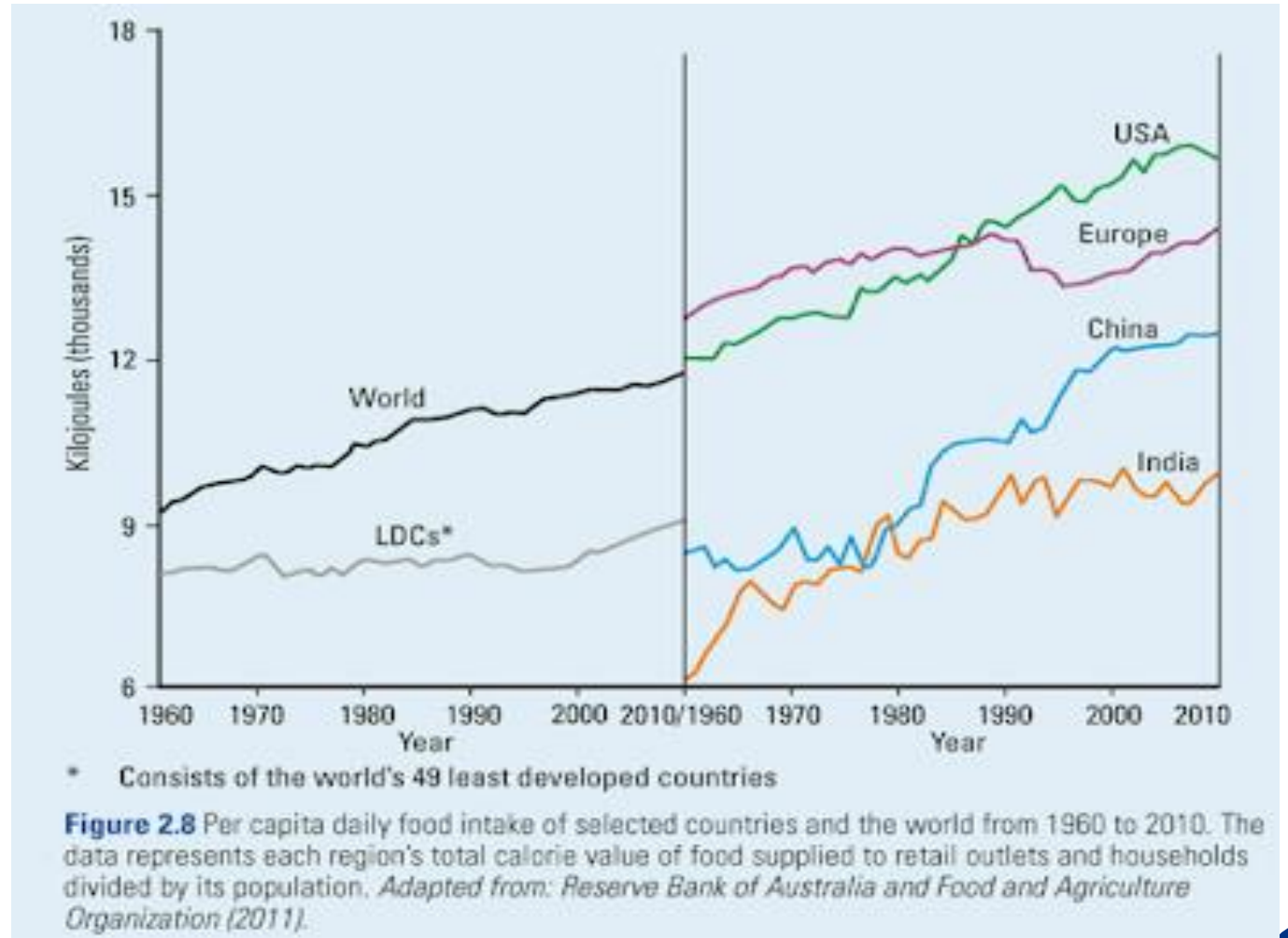
More people to feed

Systemic Cascade Impact



More people to feed

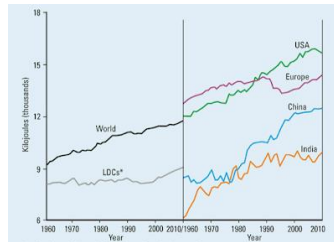
More calories to produce



Systemic Cascade Impact



More people to feed



* Consists of the world's 49 least developed countries
Figure 2.8 Per capita daily food intake of selected countries and the world from 1960 to 2010. The data represents each region's total calorie value of food supplied to retail outlets and households divided by its population. Adapted from: Reserve Bank of Australia and Food and Agriculture Organization (2011).

More calories to produce

More agro products to harvest and transform



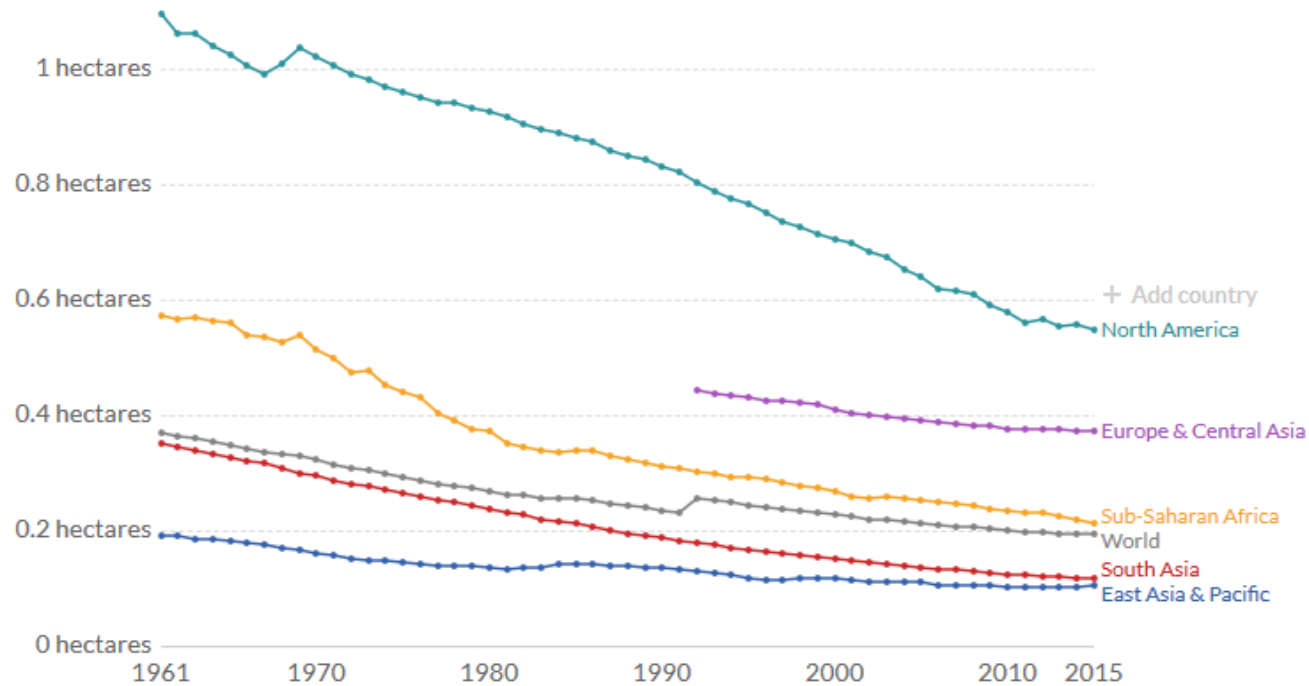


Systemic Cascade Impact

Arable land use per person

The per capita allocation of land to arable agriculture, measured as the are under arable cultivation divided by the national or regional population (hectares per person). Arable land includes land defined by the FAO as land under temporary crops (double-cropped areas are counted once), temporary meadows for mowing or for pasture, land under market or kitchen gardens, and land temporarily fallow.

Our World in Data



Source: World Bank

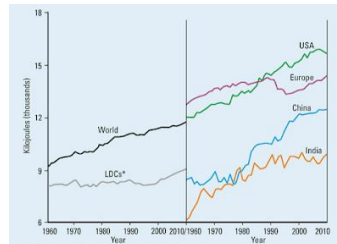
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Boundaries in arable soils

Systemic Cascade Impact



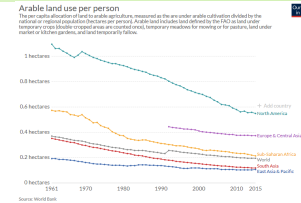
More people to feed



More calories to produce



More agro products to harvest and transform



Boundaries in arable soils







More, N, P, Water used in AgroProduction

Soils Pollution
Less Biodiversity

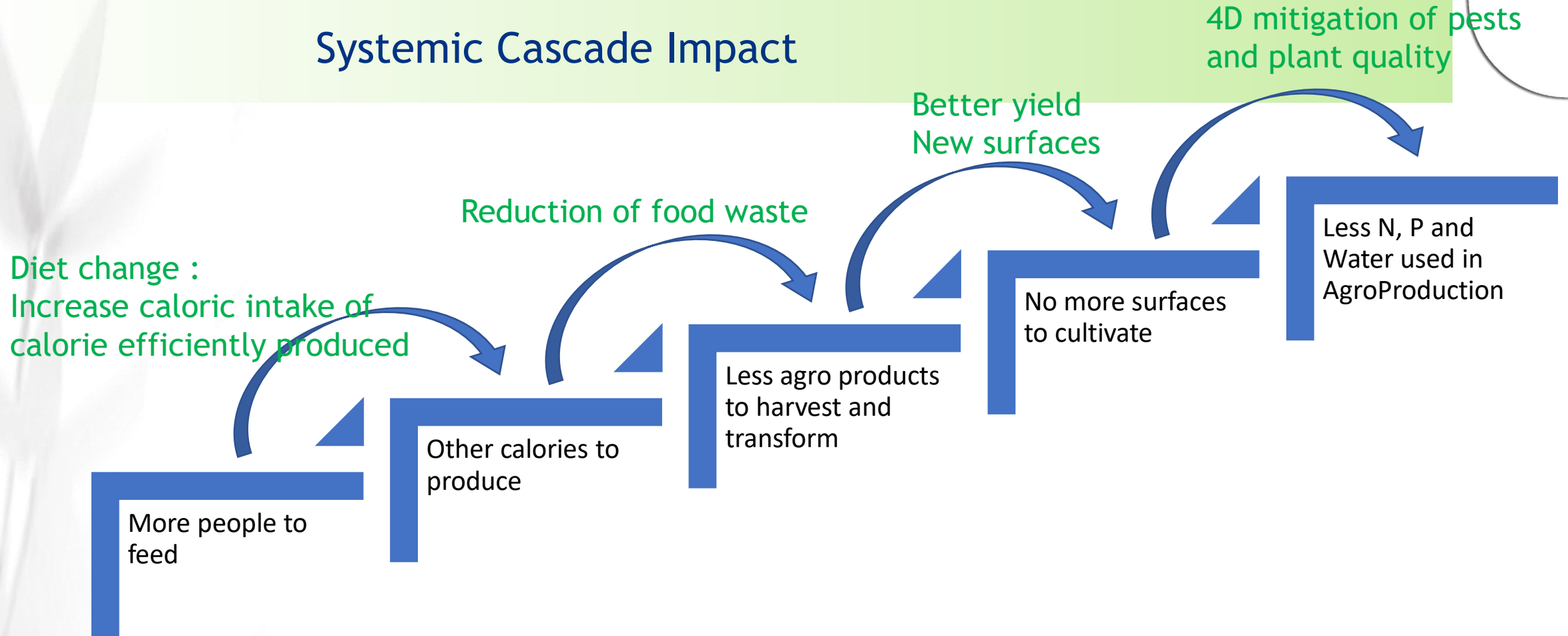


No sustainability

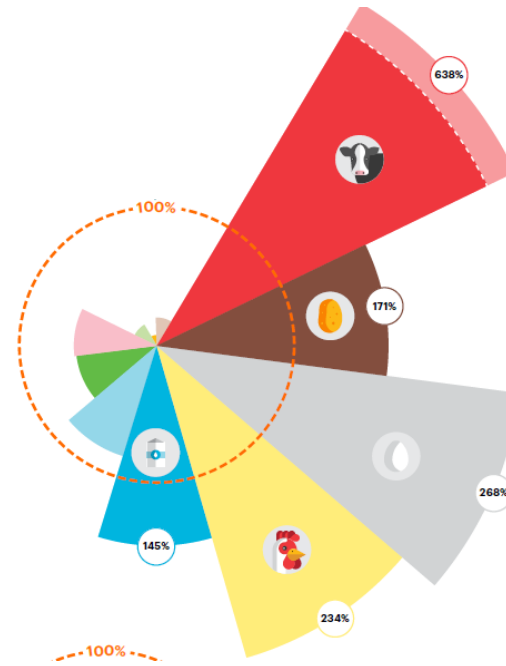
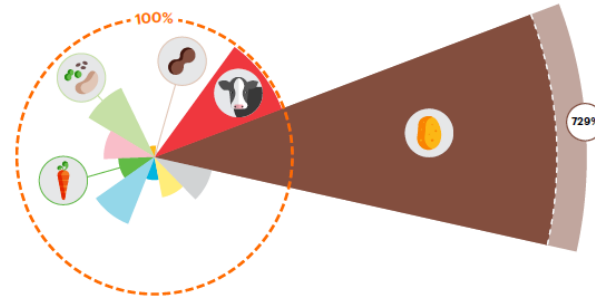
Earth and ethic boundaries and issues for sustainability

Earth system process	Control variable	Boundary (Uncertainty range)
Climate change	 GHG emissions	5 Gt CO₂-eq yr⁻¹ (4.7 – 5.4 Gt CO ₂ -eq yr ⁻¹)
Land-system change	 Cropland use	13 M km² (11–15 M km ²)
Freshwater use	 Water use	2,500 km³ yr⁻¹ (1000–4000 km ³ yr ⁻¹)
Nitrogen cycling	 N application	90 Tg N yr⁻¹ (65–90 Tg N yr ⁻¹) * (90–130 Tg N yr ⁻¹)**
Phosphorus cycling	 P application	8 Tg P yr⁻¹ (6–12 Tg P yr ⁻¹) * (8–16 Tg P yr ⁻¹)**
Biodiversity loss	 Extinction rate	10 E/MSY (1–80 E/MSY)

Systemic Cascade Impact



Photonics for Diet change ?



New expectations from consumers about food origin, nutritional quality and transformation process

Collecting information along all the supply chain, from production area to household.

Photonics Portfolio

Infrared Isotopic analyzer



Photonics for Food Waste ?

EXHIBIT 1 | Food Loss and Waste Occur Across the Value Chain



Sources: Food and Agriculture Organization of the United Nations, *Global Food Losses and Food Waste*, 2011; FAOSTAT database; BCG FLOW model.

Data :
 25 to 30% of food is lost and wasted.
 Between 1,3 and 1,6Bt/year
 Around 1.180 B\$/year

TECHNOLOGY PORTFOLIO

- Sorting devices on Production areas
- Gas sensing in Handling and storage
- Imaging and Process control devices in Processing and packaging
- Spectroscopic and imaging device in retail
- Spectroscopic device for consumer

Not enough cropland ?

- LEDs for Urban farming,
- LEDs for Greenhouses
- LED and Sunlight Fiber Collection for Vertical farm
- LEDs and Sunlight Fiber collection for Underground farming



Better yield, better quality and 4D Mitigation of pests ?

Traits	Tools					TRL (Technological readiness level)								
	RGB	Multi/hyperspectral	LIDAR	Thermal	Fluorescence	1	2	3	4	5	6	7	8	9
Plant density @ emergence	Y					G	G	G	G	G	G	G	G	G
Cover fraction	Y					G	G	G	G	G	G	G	G	G
Plant/canopy height	Y		Y			G	G	G	G	G	G	G	G	G
Ear density	Y					G	G	G	G	G	G	G	G	G
Fruit/inflorescence size	Y		Y			G	G	G	G	G	G	G	G	G
Grain number and size	Y					G	G	G	G	G	G	G	G	G
Leaf/plant glaucousness	Y					G	G	G	G	G	G	G	G	G
Phenology (e.g., heading, anthesis...)	Y	Y		Y		G	G	G	G	G	G	G	G	G
Lodging	Y		Y			G	G	G	G	G	G	G	G	G
Weed infestation	Y					G	G	G	G	G	G	G	G	G
Diseases	Y	Y		Y		G	G	G	G	G	G	G	G	G
Vegetation index monitoring	Y					G	G	G	G	G	G	G	G	G
Green area index (GAI)	Y	Y				G	G	G	G	G	G	G	G	G
Senescence	Y					G	G	G	G	G	G	G	G	G
Fraction of intercepted radiation	Y		Y			G	G	G	G	G	G	G	G	G
Leaf orientation	Y		Y			G	G	G	G	G	G	G	G	G
Leaf rolling	Y		Y			G	G	G	G	G	G	G	G	G
Chlorophyll content	Y					G	G	G	G	G	G	G	G	G
Leaf/canopy temperature		Y		Y	Y	G	G	G	G	G	G	G	G	G
Leaf/canopy chlorophyll fluorescence					Y	G	G	G	G	G	G	G	G	G

- ❑ Strong maturity in RGB and multispectral application
 - ✓ cover fraction,
 - ✓ NVDI,
 - ✓ chlorophyll content,
 - ✓ weed infestation
- ❑ Next generation in LIDAR and hyperspectral application
 - ✓ leaf orientation,
 - ✓ canopy height
- ❑ Strong technological issues with remote detection of diseases and pathogens and phenology.

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 - ✓ Green area index

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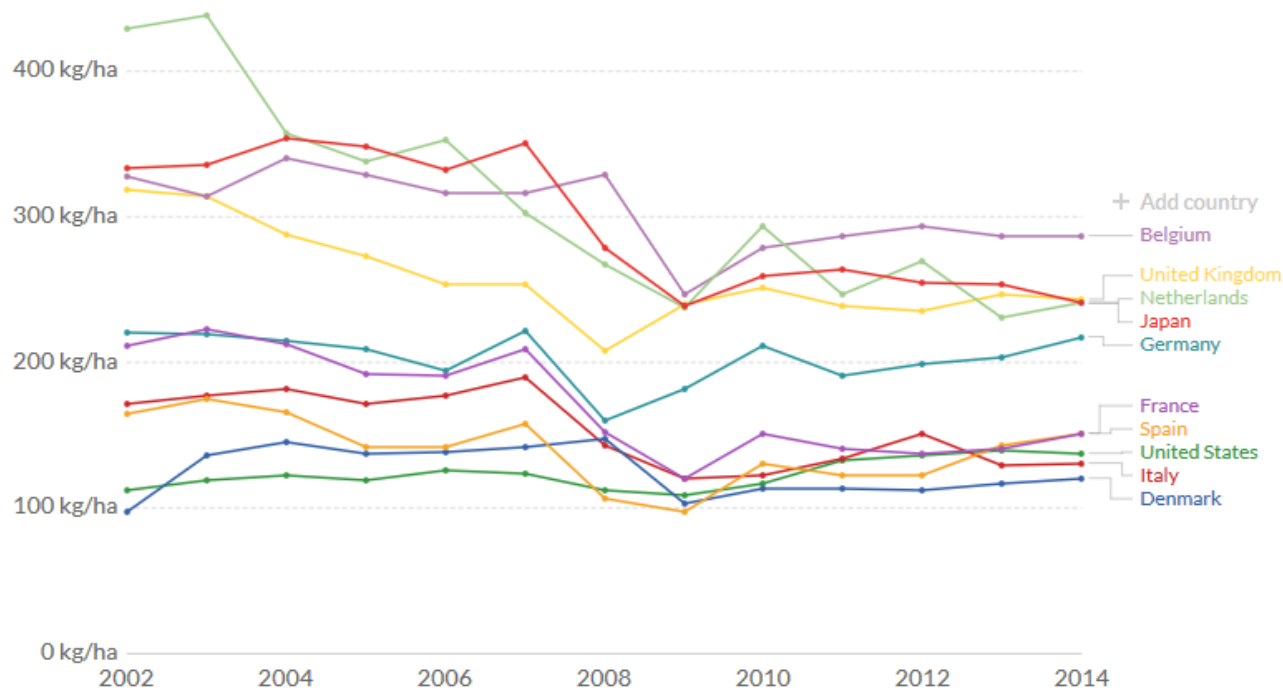


Better yield, better quality and 4D Mitigation of pests ?

Fertilizer application rates over the long-run

Average fertilizer application rates for select countries over the long-run, measured in kilograms of nutrient per hectare of arable land.

Our World in Data



Source: World Bank and Federico (2008)

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WorldBank and federico (2008)

A unique Value Proposition

- The challenge for modern agriculture and farming is to increase food production by 70% within 30 years to cope with the increasing world population while reducing global impact upon ecosystems and meeting the requirements of transparency in the field of food safety.
- This increase in production should be done at
 - constant agricultural surface, as a major part of arable land is already cultivated,
 - with no more fertilizers to increase yield
 - with less phytosanitary products to limit production losses.
- With some strong issue linked to agricultural area in comparison to same problem in industry :
 - large and variable areas to cover, a high variability of objects of interest (soils, climate, plants) and their complex interaction.
 - several strict constraints with regard to data acquisition and sensor development: small markets, low margins, rough conditions of use, and a low-to-medium level of ICT understanding from users.
- Photonics-based devices provides **non-contact, potentially long-range, real-time, sensitive and specific information** on the physical structure, plant metabolism / meat quality and their chemical compositions (lipids, proteins, sugars , water, vitamins ...), and can solve these different issues, on-the-field, on processing lines but also in artificial environments (urban farms, greenhouse).

Along all the supply-chain...



Seeds

Phenotyping
Seed development
Seed quality



**On-field
exploitation**

Yield forecast & Maturity control
Disease & pathogen detection
Urban Farming



**Harvesting
& Sorting**

Fruit calibration
Sorting



Industry

Process control
UV Treatment
Process cleaning and disinfection



QA / QC

Quality Control
Rapid microbiology Methods
Foreign bodies detection



**Warehousing
Retail**

Packaging Control
Warehouse control
Retail control
Consumers Quality Control



Amortization of developments among various application

Markets	Functions	Technologies
Agriculture & agro-equipement	<ul style="list-style-type: none"> Varietal innovation, adaptation of plants to climates and soils (phenotyping), plant protection, biocontrol Systems and management of field crops, vines, including agricultural machinery / robotics Remote sensing and spatial information systems 	<ul style="list-style-type: none"> 3D Laser Scan, active and passive Hyperspectral active et passive imaging, Terahertz imaging and spectroscopy (hydration sensing), Thermal imaging (evapotranspiration), NIR-MIR & Raman Spectroscopy, High resolution machine vision CMOS and CCD cameras, NIR and UV handheld spectroscopy, Multispectral and Hyperspectral Cameras, UV lighting, Biosensors, VIS-NIR-SWIR-MIR imaging, SWIR sensors, High resolution satellite imaging, anemometer,
Agriculture in synthetic environment	<ul style="list-style-type: none"> Greenhouses, Vertical farm, Urban farms At home greenhouse 	<ul style="list-style-type: none"> LED lighting (UV-B and Vis), Fibre optics Solar lighting, Fibre optic sensing, Various Spectroscopic devices, holographic and interferometric measurement (fish farms)
Breeding and aquaculture	<ul style="list-style-type: none"> Feed, additive, nutrition Precision breeding Diagnostic, veterinary drugs slaughterhouse Fish farms 	<ul style="list-style-type: none"> Spectroscopy (handheld, on-line) CMOS cameras, High speed cameras (biomechanics, Vision, Stereovision) Biosensors (SPR, PIC) 3D imaging, UV lighting, , Spectroscopy Holographic and other interferometric devices
Food industry	<ul style="list-style-type: none"> At-line & On-line control Rapid Microbiology methods (detection, identification, characterization of particles below 10µm) Foreign bodies detection 	<ul style="list-style-type: none"> Infrared spectroscopy (SWIR & MWIR), Hyperspectral Terahertz and Raman imaging, Cytometry, PIC, laser scanning, Plenoptic imaging Cytometry, Plasmonic devices, Spectroscopy (Raman, SPR), Non conventional imaging (Holographic, speckle), PIC Machine vision, X-rays, Terahertz imaging,
Retail	<ul style="list-style-type: none"> Presentation of food products at the point of sale (freshness, ripeness) 	<ul style="list-style-type: none"> LED lighting, RGB imaging, Hyperspectral and SWIR imaging Embedded Micro spectrometers



And possible return of experience form other industries

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Smart building

HEALTH technologies, Pharmaceuticals, Sports management

Process control, Process analytical technologies, Microbiology

Machine Vision

New trade-off in CAPEX / OPEX

Principal bottlenecks of photonics deployment (high cost, size, not power efficient, requirements of skilled people to operate) are to be solved within the next years. Current developments in photonics (LIDAR for automotive, fiber optic sensors) lead to compact, frugal, resilient devices and allow the development of Building blocks in :

- High volume manufacturing
 - integrated circuits (from Telecom/Datacom to MedTech and process monitoring)
 - Wafer-level packaging and coupling (from Datacom to Sensing)
 - Optomechanical assembly with high accuracy
- Less parts per device
 - freeform optic (from Space to lighting and micro-optics devices)
 - 3D engraving (for multiple function on the same component)
- And benefits from IoT developments
 - Frugal data acquisition and transfer (LTE, passive time-lapse monitoring)
 - 3G and 4G based devices
 - Standards in components

IA as photonics' enabler

While yield sensors provide very accurate maps, their interpretation remains difficult, in the absence of techniques to map with the same precision the potential root causes of yield variations (variations in the physical or chemical composition of the soil).

There is therefore a strong imbalance between the amount of descriptive information of crops (huge number of data), and the density of information on the factors that explain their yield potential (soil and climate information with lower spatial and temporal resolution).

As a result, it is difficult to quickly deduce fertilizer or pesticide application maps from the yield cartography, which could then be implemented by precision sprayers. **This imbalance between descriptive information and explanatory information is still a major limitation to transform data in diagnostics.**

Photonics is an enabler to develop High spatio-temporal data acquisition of various parameters but requires parallel development in artificial intelligence and further Modeling to extract the highest value from Photonic sensing.

- Example of predictive analysis to introduce beyond real-time sensing
 - Short term weather forecast to define irrigation tasks
 - Yield forecast to define fertilizer inputs
 - Pest infection timeline and trajectory

Take away

- Trade-off Population growth / Earth boundaries
- Evolution of diet (healthy diet) for sustainable development and healthy population
- Photonics as a global player for solving issues along the whole value chain (imaging, sensing, lighting)
- Decrease of cost and high volume manufacturing has started in photonics industry with consumer markets
- Reliability, packaging and system assembly will be developed with e.g. automotive markets
- Photonics still require IA to harvest the optimal value from optical sensors in agro food industry
- As in other application, ownership of data will become the next fighting frontier
- Decrease of CAPEX and OPEX in Photonics device as well as Increase of Value with Artificial Intelligence
- Improved productivity led to strong concentration of economic actors at all levels (farmers, equipment manufacturers, agrochemical manufacturers)
- Sovereignty and independence will enter in Agrofood issues.



Thank you for your attention



Research Organizations

Alphanov - C2N - CEA - CNES - CNRS - ECE - FIST - Fraunhofer IAF (DE) - Fraunhofer HHI (DE) - Gravit - Group Fraunhofer (DE) - Helmholtz Zentrum München GmbH - (DE) - IMEC (BE) - Institut Fresnel - Institut Langevin - Institut de la Vision - JST (JP) - LNCMI - LPN - LSCE - NCSIST (TW) - Observatoire de Paris - RTI (US) - SATT AXLR - SATT IdInnov - SATT Aquitaine Science Transfert - SATT Conectus - SATT Grand Est - SATT Linksum - SATT Lutech - SATT Nord - SATT Ouest Valorisation - SATT Pulsalys - Supelec - Synerjinov - Télécom Paritech - Université de Bourgogne - Université Joseph Fourier - Université Paris-Dauphine - Université Paris-Sud - Université Technologique de Troyes - Welience



International Groups

AIR LIQUIDE - Amplitude systèmes - AZBIL Corp. (JP) - BERTIN Technologies - CANON (JP) - CASINO - COHERENT, Inc. (US) - DIEHL Group (DE) - Doro - ESSILOR - Groupe MAQUET - HORIBA Jobin Yvon - HUTCHINSON - INFINEON Technologies (DE) - LEICA Microsystems (DE) - NIKON Corp. (JP) - Ocktal-SE - ORANGE - OSRAM (DE) - Paramount Technologies (ZA) - PSA - QUANTEL - RÉSEAU FERRÉ DE FRANCE - REUNICA - Robert BOSCH (DE) - SAFRAN/Sagem - Sainte-Lizaigne/Groupe Claire - SCHOTT (DE) - SCREEN Holging (JP) - SIEMENS (DE) - Sofradir - SONY Corp. (JP) - SORIN Group - Sumitomo Electric Industries, Ltd. (JP) - TOPPAN Photomasks Inc. - THALES - Ymk Photonics (SK)



SMEs and Start-ups

Act-Light (CH) - Adveotec - AIM Infrarot Module GmbH (DE) - AKA Optics - Altechna R&D (LT) - Apollo Medical Optics, Ltd. (TW) - Archimej - Armelio - Aurea - Bioaxial - BLOCK Engineering (US) - CAMBRIDGE Technologies (US) - Dreem - Elcarim Science (SG) - Eureva - GLOphotonics - Hublex - I2S - Imasonic - Indatech - Innoeco - Innov+ - ISP System - Ivea - Lake Shore Cryotronics (US) - Le Verre Fluoré - LightFab (DE) - LMDC - Lytid - Novoptim - Optopartner - Phasics - Phonoptics - Prestodiag - Probayes - Pyxalis - Seno Medical (US) - Sensup - Silltec - Si-Ware (EG) - SourceLab - Spectral Engine (FI) - Surfactis - Think & Go - T-Waves - Vactec - Lyonix Intl (NL) - Yole Développement



Public Organizations & Clusters

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